



April 20, 2018

To Our Customers:

Effective with orders shipping May 20th, 2018, Navigator North America will increase the price of all our cut size office papers, including Navigator, Pioneer, and Discovery by \$2.50 / cwt.

We are also implementing a freight surcharge to the West Coast states, Mountain states, and Northern Plain states. Details are attached.

We at Navigator North America thank you for your continued support and loyal business.

Sincerely,

NAVIGATOR NORTH AMERICA  
40 Richards Avenue,  
Norwalk, CT 06854

The Navigator Company  
40 Richards Avenue, 5<sup>th</sup> Floor  
Norwalk, CT 06854