



11/11/20

Dear Distributor,

8900 NorthPointe Executi
Huntersville, NC 28078 (L

Thank you for allowing us to serve you during these unprecedented times. Newell Brands' number one priority remains ensuring the safety and well-being of our employees while continuing to provide superior products that deliver outstanding value to our shared customers.

newellbrands.com

2020 has certainly been a difficult year for all of us. Collectively we've faced an endless number of operational challenges and inflationary pressure. I am proud of the work we have done together to maintain the flow of critical cleaning, refuse, recycling, material handling and skincare products to our end users throughout North America.

As we look forward to 2021, it has become clear that the significant raw materials, transportation, labor, cleaning protocol and other inflationary headwinds that we experienced this year, will continue.

Considering these elevated and ongoing cost pressures, Rubbermaid Commercial Products, LLC will implement select price increases on deviated pricing across a number of our product categories, effective on orders placed on or after January 18, 2021 while all end-user bids/contracts will be impacted January 1, 2021.

We will increase deviated prices on the following product categories:

- Resin based products: up to 7%
- Washroom: up to 12%
- Foodservice: up to 7%
- Other Categories: up to 7%

Our Sales Team will soon provide further details pertaining to this increase and will be available to answer any questions that you may have.

We appreciate your partnership and we thank you for your ongoing business.

Sincerely,

Mike McDermott
Business Unit CEO, Commercial
Newell Brands

