



3M Consumer Business Group
3M Center, Building 0223-01-N-03
St. Paul, MN 55144-1000

Date: March 3, 2021
To: ISG – Jill O’Neill
Subject: Price Changes Effective July 1, 2021

Dear Jill,

Effective July 1, 2021 3M Consumer Business Group will change prices on selected products averaging 4%-6%. These price changes will apply to orders entered on July 1, 2021, and for future-dated orders specifying shipment after July 1, 2021.

The price actions taken for 2021 are a result of cost increases incurred by 3M in multiple facets of manufacturing and supply chain, including raw materials, and labor. The impact by individual customer will vary depending on the mix of products purchased.

Key Indices & Feedstocks	Jan–Dec 2020 Var.	External Data Source
Ocean Freight, China/East Asia to North America West Coast	209%	FBX, Freightos Baltic Index, China/East Asia to North America West Coast
HDPE Resin, G.P., HIC, Blow Mldg., HC., Frt. Alld.	32%	CDI, U.S. Petrochemical and Plastics Prices (01/21/21)
Unbleached Kraft linerboard, 42lb	7%	RISI, Open Market, US East, Open Market, US East [3]
Polypropylene, G.P. Resin, HC., Frt. Alld.	48%	CDI, U.S. Petrochemical and Plastics Prices (01/21/21)
Ethylene Vinyl Acetate	27%	SCI99 Price Center

A general price action guidance by product category is as follows:

Products	Guidance
Office Supplies including Post-it® & Scotch® brand items	4%-6%
Construction & Home Improvement Markets including Command™, ScotchBlue™, Filtrete™ brand items	4%-6%
Home Care including Scotch-Brite® brand items	3%-5%
Consumer Healthcare products including Nexcare™, Futuro™ & Ace™ brand items	3%-5%
Other: Industrial, Safety, Commercial and Electronics products	Varies by category. Please refer to the price information provided by your 3M representative.

Our goal is to continue to provide you with products that offer consumers the best price/value proposition and the highest quality services to support your sales, merchandising, and supply chain efforts. We appreciate your business and thank you for your continued support of 3M Products.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brad Graves', with a stylized flourish at the end.

Brad Graves
Area Vice President, US and Canada
3M Consumer Business Group