



July 31, 2018

To Our Customers:

Effective with orders shipping September 1st, 2018, Navigator North America will increase the price of all our cut size office papers, including Navigator, Pioneer, and Discovery by about 5%.

We are also updating our freight surcharge to the West Coast states, Mountain states, and Northern Plain states. Details are attached.

We at Navigator North America thank you for your continued support and loyal business.

Sincerely,

A handwritten signature in black ink that reads "Mike Outh". The signature is written in a cursive, slightly slanted style.

NAVIGATOR NORTH AMERICA
40 Richards Avenue,
Norwalk, CT 06854

The Navigator Company
40 Richards Avenue, 5th Floor
Norwalk, CT 06854