



January 29, 2019

To Our Customers:

Effective with orders shipping March 1st, 2019, Navigator North America will increase the price of all our cut size office papers, including Navigator, Pioneer, and Discovery by \$3.00/cwt.

We at Navigator North America thank you for your continued support and loyal business.

Sincerely,

NAVIGATOR NORTH AMERICA  
40 Richards Avenue,  
Norwalk, CT 06854

The Navigator Company  
40 Richards Avenue, 5<sup>th</sup> Floor  
Norwalk, CT 06854



January 29, 2019

To Our Customers:

Effective with orders shipping March 1st, 2019, Navigator North America will increase the price of all our cut size office papers, including Navigator, Pioneer, and Discovery by about 5-7%.

We at Navigator North America thank you for your continued support and loyal business.

Sincerely,

A handwritten signature in black ink, appearing to read 'Michael Duro'. The signature is fluid and cursive.

NAVIGATOR NORTH AMERICA  
40 Richards Avenue,  
Norwalk, CT 06854



January 29, 2019

To Our Customers:

Effective with orders shipping March 1st, 2019, the price of all Navigator North America rolls will increase by \$3.00/cwt. This includes all Navigator Premium Inkjet and Soporset Premium Opaque Offset Printing Papers (Text & Cover & Digital), Navigator Copiers, and Express Offset rolls.

We at Navigator North America thank you for all of your strong support and loyal business.

Sincerely,

A handwritten signature in black ink that reads "Michael Dumas". The signature is written in a cursive, flowing style.

NAVIGATOR NORTH AMERICA

40 Richards Avenue

Norwalk, CT 06854

The Navigator Company  
40 Richards Avenue, 5<sup>th</sup> Floor  
Norwalk, CT 06854



January 29, 2019

To Our Customers:

Effective with orders shipping March 1st, 2018, the price of all Navigator North America rolls will increase by about 5-7%. This includes Navigator Premium Inkjet and Soporset Premium Opaque Offset Printing Papers (Text & Cover & Digital), Navigator Copier, and Express Offset rolls.

We at Navigator North America thank you for all of your strong support and loyal business.

Sincerely,

A handwritten signature in black ink, appearing to read 'Michael Quinn'. The signature is fluid and cursive.

NAVIGATOR NORTH AMERICA

40 Richards Avenue

Norwalk, CT 06854

The Navigator Company  
40 Richards Avenue, 5<sup>th</sup> Floor  
Norwalk, CT 06854



January 29, 2018

To Our Customers:

Effective with orders shipping March 1<sup>st</sup>, 2019, Navigator North America will have no changes to the current freight surcharge. The states and upcharges will remain as detailed below.

Minnesota, Nebraska, and Kansas - \$1/cwt upcharge

Nevada and Arizona - \$3/cwt upcharge

New Mexico and Colorado - \$4/cwt upcharge

Utah, Idaho, Wyoming, Montana, South Dakota, North Dakota, Oregon and Washington - \$6/cwt upcharge

We at Navigator North America thank you for your continued support and loyal business.

Sincerely,

NAVIGATOR NORTH AMERICA  
40 Richards Avenue,  
Norwalk, CT 06854

The Navigator Company  
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